

# The Co-op Natural Foods Board of Directors Meeting

October 7, 2015

5 p.m. at Cutler Law Firm, LLP

**Attendees:** Alex Halbach, Jill McManus (phone), Annie Taylor (phone), Susan Randall, Dan Doyle, Chrissy Meyer, Stacey Newcomb and Cory Myers. Molly Langley

*Meeting Called to Order Alex*

*Agenda Review and September Minutes: Susan motion, Chrissy second. Unanimous votes*

## **Board Decisions/Discussion:**

- **GM report**
  - operations were fine. Have delivery taken care of.
  - Hours changed on Oct. 1. Monday - Saturday open until 8 p.m. Sunday hours stay the same. We'll look at an earlier open down the road for breakfast.
  - Third quarter sales were up 6% YoY.
  - Avg. people 189 a day now. Basket size at \$30 per.
  - Kitchen inspection happened on Oct. 5. They are currently making soup and sandwiches.
  - Looking at two more weeks for construction completion.
  - Still going to borrow \$150k with expectation to pay back nearly immediately.
  - No calls or emails with interest in running for office.
  - Going after Green Business Certification with the City of Sioux Falls.
  - Attended management meeting in Seattle. There is some new NCG reporting.
  - November 7 is planned grand opening. 11 a.m. - 3 p.m.
- **GM Consultant Proposal**
  - Discussion on if we should hire headhunting agency. Did not seek out proposal from them.
  - Alternative HRD as an assist hiring proposal from Alex: \$95 per hour, estimate 10 percent of annual wage of job.
  - Motion: To Hire Alternative HRD by Chrissy, Second by Susan. Unanimous yea vote.
- **Hiring General Manager PDF**
  - Please go through that
- **Annual Meeting**
  - Nov. 19 at 6 p.m.
- **Elections**
  - Molly needs bios from Dan, Alex and Stacey
- **Co-Op Advertising Grant**
  - Asked for \$10k. Still in process.
- **Marketing Plan**
  - Discussion on if time is right for a comprehensive plan.
- **GM Monitoring**
  - Staff Treatment - we're good
- **Board Monitoring**
  - D1 Unity of Control
- **Discussion on CBLD**
  - Put on Dec. agenda

Next Board Meeting scheduled for Nov. 19, 2015 at 5:00 p.m. Location: Icon  
**Meeting adjourned by Dan.** Ended 6:15 p.m.

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Cory Myers, Secretary